



**100% Native-Owned Healthcare  
Staffing Solution for Indian Country**

# **All We Do, We Do For Our Relatives**

Partnering with you one-on-one to resolve critical staffing shortages in rural areas.



**Innovative, Fastest On-Boarding,  
Reliable, Best Price, Ready-to-Work**



**Largest Culturally Competent  
Talent Network**



# **We are obsessed with fixing two big problems**

**35% vs 70%: The staffing shortage gap between official data and our reality.**

**Only 2,500 Native doctors exist globally.**

We can, and must, do better. Together. We know your job is hard, and you need positions filled. We provide peace of mind, that the back office (high-quality recruitment, quick onboarding, correct invoicing) runs smoothly and on-time, all while eliminating communication barriers.

**What We Are Doing About It**

# **The Ellsworth Solution**

Purpose, Passion, and Performance

- ✓ **We partner with the best**  
The best of Liquid Agents, Staffing Engine, StaffDNA, maximizing ISBEE set-aside performance.
- ✓ **Trust, speed, communication, best pricing**  
We work directly with Contract Officers one-on-one, bring you new real resumes, on-board candidates with ease and peace of mind.
- ✓ **We give back**  
Scholarships for Native students, sponsorships for reservation events, and more.
- ✓ **We're future proofing**  
We launching an online vocational college in Arizona specializing in healthcare positions. (*Maybe building more medical housing, keep you posted!*)



# Four Companies. One Unified Purpose. You.

Native Ways of  
Knowing. Now  
*with* an Established  
Corporate Backbone.



®

✓ **Real Applicants**

✓ **Certified & Insured**

✓ **High-Tech Recruitment**

✓ **Required Culturally  
Competent Training**

✓ **Applicants Ready to  
Work On-site**

✓ **Highly Trained &  
Certified**

✓ **One-on-one  
Customer Service**



MICHAEL WOESTEHOFF  
CEO

Resource Reinvestment

# Leadership & Community

*“When we lead with Indigeneity, Innovation, Intention and Impact (the 4 I’s), we create environments for healing and growth.”*

Rooted in a 20-year legacy of national Native advocacy, **Michael Woestehoff** combines the purpose and passion needed to truly transform healthcare outcomes with a deeply personal commitment to Indian Country.

Born in Tuba City, raised in Ganado, finished high school in Gallup (NM), grandson of Navajo Code Talker Jesse Bizardie Sr., Michael leverages his NAU and Georgetown University education and accolades like the NCAIED 40 Under 40 to drive a mission focused on raising spiritual health and reinvesting Ellsworth resources in the community through scholarships and cultural sponsorships. This vision extends beyond traditional staffing to the creation of a sustainable Indigenous Talent Network, launching an online career training (*coming summer 2026*) designed to certify Native talent, improve the lives of **Our Relatives** through an ecosystem of health, education, and housing (*coming 2027*).

By building a direct on-ramp from local communities to facilities and backing it with award-winning infrastructure, Michael wants to ensure that healthcare delivery is not only efficient but culturally aligned and community-centered.

# Management “Very Good.”

CPARS Review: Period of Performance Being Assessed:  
08/12/2024 - 02/11/2025.

# Quality “Exceptionally Met.”

CPARS Review: Period of Performance Being Assessed:  
02/12/2025 - 08/11/2025.

Ellsworth established a verified standard of excellence under Contract Number 75H71024P01273, earning a "Very Good" rating for performance that consistently exceeded contractual requirements to the Government's benefit. We successfully delivered critical nursing services to the NNMC facility and the surrounding rural community with **exceptional quality and minimal operational issues**.

Beyond technical execution, our **management team** was commended for being highly responsive to IHS needs regarding key personnel and for ensuring seamless administrative and invoicing processes. This documented success and the explicit recommendation for future work demonstrate that Ellsworth is a low-risk, high-performing partner ready to support mission-critical objectives.

## 91

Contract  
Transactions  
[govconinabox.com](http://govconinabox.com)

## \$10.6M

Total Awarded  
Amount  
[g2x.com](http://g2x.com)

## Top 10

Fastest Growing  
IHS Partner  
[ellsworth.solutions](http://ellsworth.solutions)

**We have a plan**

# Accomplishments Date

Communications, Supplies, Staffing

**Next up:** Certifications, Education, Housing

**2016**

**2023**

**2024**

**Present**

**Our first contract**

**win:** Fundraising materials for the NMAI Veterans Memorial and Santa Fe FilmFest.

**Our first**

**supplies contract:**

Library shelves for Tuba City BIE School.

**Our first staffing contract:**

Shiprock Pediatric Outpatient Registered Nurse Services.

**Application**

**submitted:** GSA eOffer, and FSS. Open Ellsworth Technical - our online career training portal.

**Future:** Joint Commission certification. Tiny home development for locum tenums.





# Unmatched Reliability & Direct Access

# The Ellsworth Promise

Combining the robust infrastructure of a major firm with the agility of a Native-owned partner

## Reliability: Built on Passion & Innovation

- ✓ Native-Owned & Culturally Aligned: We don't just fill shifts; we understand the specific cultural and operational needs of tribal communities.
- ✓ Risk-Free Infrastructure: Proven back-office reliability supported by major industry partners. You get boutique service with enterprise-level security.
- ✓ Future-Focused Pipeline: Actively building a Certified Indigenous Talent network to create sustainable, long-term staffing solutions.

## Operations: The "Zero-Red-Tape" Commitment

- ✓ Direct Line to Decisions: No call centers. No "corporate approval" wait times. You have direct access to leadership empowered to make spot decisions.
- ✓ The "One-Call" Resolution: A staffing gap is an emergency. Whether it's a credentialing snag or a last-minute call-out, we mobilize immediately.
- ✓ Agility Over Bureaucracy: We pivot, adjust, and deploy resources faster than industry giants.
- ✓ Total Accountability: If an issue arises, we own it, we fix it, and we ensure service remains uninterrupted.



Presented by:

Michael Woestehoff, CEO (Navajo)

*Kiiyaa'aanii nishł̨́ doo 'Áshjį́hí dashicheii*

*Ahéhee' shibit nidaalnishí!*

**Thank you to  
those who work  
with us!**

☎ (771) 474-5119

🌐 <https://ellsworth.solutions/>

✉ [info@ellsworth.solutions](mailto:info@ellsworth.solutions)

📍 2939 Mills Ave NE Washington, DC 20018  
200 W Monroe St Fl 2, Phoenix, AZ, 85003

**Let's Secure the Future of Healthcare in Indian Country**

*We strive to be your best Native-owned partner.*

We are here to solve the immediate vacancy crisis while building long-term capacity for the IHS. We are standing by and ready to demonstrate our capabilities. Let's discuss your current open solicitations or we can set up a pilot recruitment program for your specific service unit.





<https://ellsworth.solutions/>

